REBUILDING TOGETHER NYC (a not-for-profit organization)

FINANCIAL STATEMENTS

DECEMBER 31, 2020



INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Rebuilding Together NYC

We have audited the accompanying financial statements of Rebuilding Together NYC (a not-for-profit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rebuilding Together NYC as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have audited the financial statements of Rebuilding Together NYC's December 31, 2019 financial statements and expressed an unmodified audit opinion on those financial statements in our report dated July 23, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which they were derived.

HARVEY GINSBERG & COMPANY CPA'S P.C.

Harvey Dunsburg + Co. CPaix P.C.

Briarcliff Manor, New York November 15, 2021

REBUILDING TOGETHER NYC STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2020 With summarized comparative financial information as of December 31, 2019

	2020	2019
ASSETS Current Assets: Cash and cash equivalents Accounts receivable (no allowance for doubtful accounts) Grants receivable (no allowance for doubtful accounts) Prepaid expenses Total Current Assets	\$ 361,006 105,533 343,550 <u>72,776</u> 882,865	254,263 87,661 611,556 <u>80,502</u> 1,033,982
Non-Current Assets: Property and Equipment: Furniture and equipment Leasehold improvements Vehicles Less: Accumulated depreciation Property and Equipment, net	25,026 279,516 47,131 (145,110) 206,563	25,026 279,516 47,131 (113,181) 238,492
Security deposits	16,435	<u>16,435</u>
Total Non-Current Assets	222,998	<u>254,927</u>
TOTAL ASSETS	<u>\$1,105,863</u>	<u>1,288,909</u>
LIABILITIES & NET ASSETS		
Current Liabilities: Accounts payable and accrued expenses Loans payable- line of credit Refundable advances: Corporate liability Government liability Foundation liability Total refundable advances	\$ 185,948 243,643 79,500 101,377 115,583 296,460	262,420 223,643 30,500 203,707 206,959 441,166
Total Liabilities (no non-current liabilities)	726,051	927,229
Net Assets: Without donor restrictions With donor restrictions	83,352 296,460	(79,486) <u>441,166</u>
Total Net Assets	<u>379,812</u>	<u>361,680</u>
TOTAL LIABILITIES & NET ASSETS	\$ 1,105,863	1,288,909

See accompanying notes to the financial statements.

See accountants' report.

REBUILDING TOGETHER NYC STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2020 With summarized comparative financial information for the year ended December 31, 2019

	Without donor restrictions	With donor restrictions	Total 2020	Total 2019
SUPPORT, REVENUES, & RECLASSIFICATIONS				
Government contracts and grants	\$ 1,093,158	101,377	1,194,535	841,281
Donations- in kind	36,218	- 0 -	36,218	141,349
Special event income	63,846	- 0 -	63,846	431,156
Contributions- foundations	379,689	115,583	495,272	667,793
Contributions- corporate	109,277	79,500	188,777	235,342
Contributions- individual	63,147	- 0 -	63,147	18,983
Interest Income	96	- 0 -	96	64
Miscellaneous income	- 0 -	- 0 -	- 0 -	250
Net assets released from donor restrictions	<u>441,166</u>	<u>(441,166)</u>	- <u>0 -</u>	- <u>0 -</u>
TOTAL SUPPORT, REVENUES, &				
RECLASSIFICATIONS	2,186,597	(144,706)	2,041,891	2,336,218
				
EXPENSES				
Program services	1,549,608	- 0 -	1,549,608	2,168,092
Costs of direct benefits to donors	10,064	- 0 -	10,064	62,311
General & administrative	192,216	- 0 -	192,216	205,216
Fundraising	<u>271,871</u>	- <u>0 -</u>	<u>271,871</u>	<u>307,492</u>
TOTAL EXPENSE	<u>2,023,759</u>	- <u>0 -</u>	<u>2,023,759</u>	<u>2,743,111</u>
CHANGE IN NET ASSETS	162,838	(144,706)	18,132	(406,893)
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Net Assets, Beginning of Year	<u>(79,486)</u>	<u>441,166</u>	<u>361,680</u>	<u>768,573</u>
Net Assets, End of Year	\$ 83,352	296,460	379,812	361,680
Their Assets, End of Tear	<u> </u>	<u>470,400</u>	<u>317,014</u>	<u>301,080</u>

See accompanying notes to the financial statements. See accountants' report.

REBUILDING TOGETHER NYC STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020 With summarized comparative financial information for the year ended December 31, 2019

	Program Services	General & Administrative	Fundraising	Total 2020	Total 2019
Salaries and wages	\$ 429,754	115,468	165,350	710,572	888,134
Employee benefits, payroll tax and related					
costs	94,614	25,421	36,404	156,439	188,042
Computer related expenses	7,797	3,645	5,654	17,096	15,719
Depreciation	19,311	5,188	7,430	31,929	30,853
Fundraising, net of direct benefit to donors	- 0 -	- 0-	2,868	2,868	32,742
In-kind materials and services	31,111	- 0 -	- 0 -	31,111	107,935
Insurance	19,071	1,194	2,931	23,196	35,799
Office supplies	1,455	970	- 0 -	2,425	8,337
Other administrative expenses	2,178	1,360	4,749	8,287	21,834
Postage	300	81	115	496	1,392
Printing	1,521	409	585	2,515	3,535
Professional fees	45,860	12,570	19,164	77,594	125,316
Advertising and promotion	3,230	- 0-	3,230	6,460	4,540
Program- construction and materials	604,248	- 0 -	- 0 -	604,248	50,605
Program- construction labor	29,505	- 0 -	- 0 -	29,505	903,266
Program- meals	314	- 0 -	- 0 -	314	- 0-
Program- national association fees	12,096	3,250	4,654	20,000	18,017
Program- other expenses	24,200	- 0 -	- 0 -	24,200	- 0 -
Program-training materials and stipends	129,502	- 0 -	- 0 -	129,502	105,022
Rent	68,545	12,925	14,350	95,820	93,081
Telephone	4,528	1,217	1,742	7,487	8,373
Travel and meetings	3,754	344	492	4,590	22,804
Utilities	9,508	1,793	1,989	13,290	9,721
Vehicle maintenance	879	55	164	1,098	2,919
Interest	<u>6,327</u>	<u>6,326</u>	- <u>0 -</u>	<u>12,653</u>	<u>2,814</u>
Total	\$1,549,608	<u>192,216</u>	<u>271,871</u>	2,013,695	<u>2,680,800</u>

See accompanying notes to the financial statements. See accountants' report.

REBUILDING TOGETHER NYC STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2020 With summarized comparative financial information for the year ended December 31, 2019

	2020	2019
Cash flows from operating activities:		(40.6.000)
Increase (decrease) in net assets	\$ 18,132	(406,893)
Adjustments to reconcile change in net assets to net		
cash provided by operating activities: Depreciation and amortization	31,929	30,853
Changes in operating assets and liabilities:	31,929	30,633
Decrease (increase) in accounts and grants receivable	250,134	(151,073)
Decrease (increase) in prepaid expenses	7,726	(24,033)
Decrease in accounts payable and accrued expenses	(76,472)	(51,611)
(Decrease) increase in refundable advances	(144,706)	187,460
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Net cash provided by (used in) operations	86,743	(415,297)
Cash flows from investing activities:		
Increase in security deposits	- <u>0</u> -	(1,725)
Net cash used in investing activities	- () -	(1,725)
Cash flows from financing activities:		
Borrowings under bank line of credit	20,000	223,643
Net cash used in financing activities	20,000	223,643
	<u> </u>	
Net increase (decrease) in cash	106,743	(193,379)
Cash and cash equivalents, beginning of year	254,263	447,642
Cash and Cash equivalents, beginning of year	<u>234,203</u>	447,042
Cash and cash equivalents, end of year	\$ 361,006	254,263
Supplemental Cash Flow Information:		
Interest paid	<u>\$ 12,653</u>	<u>2,814</u>

See accompanying notes to the financial statements. See accountants' report.

With summarized comparative financial information for the year ended December 31, 2019

Note 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Rebuilding Together NYC ("RTNYC" or the "Organization") is a non-profit organization dedicated to the preservation of affordable housing and the cultivation of a skilled workforce. The mission is to repair homes, revitalize communities and rebuild lives. Through leveraging a volunteer and partnership network, RTNYC transforms the lives of striving New Yorkers through comprehensive programming designed to improve the safety and health of homes, re-skill underemployed individuals to work in the construction trades, and revitalize community spaces. The Organization is a New York State not-for-profit organization founded in 1998.

Basis of Presentation

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follow:

<u>Without donor restrictions</u>- Net assets that are not subject to donor-imposed stipulations.

<u>With donor restrictions</u>- Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, with donor restrictions net assets are reclassified to without donor restrictions net assets. And reposted in the statement of activities as net assets released from restrictions.

Revenue

Government contracts and grants are recorded over the period covered by the contract or grant as services are provided and costs are incurred. In accordance with FASB ASC 958-605, Revenue Recognition, contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by donors. Conditional promises to give due in subsequent years are reported at the net present value of their net realizable value, using risk-free interest plus a margin for credit risk applicable to the years in which the promises are received. As of December 31, 2020 and 2019, the Organization had no conditional promises to give.

In-kind Contributions

From time to time the Organization receives significant support for its operations in the form of contributed materials and services from various individuals and companies. Donated materials are recorded at fair value as of the date of donation. Under accounting standards, donated services are recognized as contributions if the services create or enhance non-financial assets, or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

With summarized comparative financial information for the year ended December 31, 2019

Note 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with initial maturity of three months or less to be cash equivalents.

Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measurements, a three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1 – Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2 – Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Valuations based on unobservable inputs reflecting the Organization's own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

As of December 31, 2020 and 2019, the carrying amounts reflected in the statement of financial position for cash and cash and cash equivalents, accounts and grants receivable, prepaids, accounts payable and accrued expense, and refundable advances are deemed to be a reasonable estimate of their fair value.

As of December 31, 2020 and 2019, the Organization does not have assets or liabilities required to be measured at fair value in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 820, *Fair Value Measurements*.

With summarized comparative financial information for the year ended December 31, 2019

Note 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Service Fees and Grants Receivable

Service fees and grants receivable from workshops are recognized when earned. Government and other grants, and grants receivable are recorded as revenues to the extent that expenses have been incurred for the purposes specified by grantors.

Allowance for Doubtful Accounts

The allowance for doubtful accounts estimate is based on management's assessments of the creditworthiness of its funders, the aged basis of its receivables, as well as current economic conditions and historical information.

Functional Expenses

The costs of providing the Organization's programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated to the programs and supporting services benefitted.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful life of the assets as follows:

Furniture and equipment 7 years Leasehold improvements 12 years Vehicles 5 years

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets are maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Revenue from Government Agencies

Revenues from government agencies are subject to audit by the agencies. No provision for any disallowances is reflected in the financial statements, since management does not anticipate any material adjustments from such audits.

With summarized comparative financial information for the year ended December 31, 2019

Note 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Tax Status

The Organization is a New York not-for-organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi).

The Organization's current accounting policy is to disclose liabilities for uncertain tax positions when a liability is probable and estimable. Management is not aware of any violation of its tax status as an organization exempt from income taxes, nor is it aware of any exposure to unrelated business income tax.

Advertising

The Organization's policy is to expense advertising costs as the cost is incurred. Advertising costs incurred during the years ended December 31, 2020 and 2019 was \$2,460 and \$2,037, respectively.

Note 2 – ACCOUNTS & GRANTS RECEIVABLE

As of December 31, 2020 and 2019, all contributions and service fees receivable were due within one year.

Note 3 – CONCENTRATION OF RISK

As of December 31, 2020 and 2019, the Organization had cash balances at banks, which exceeded the amount insured by the FDIC by \$45,886 and zero, respectively.

Approximately 62% of accounts and grants receivable at December 31, 2020 was from two major grantors. Six donors accounted for 72% of donations and grants (excluding in-kind donations and PPP forgiveness) to the Organization in the year ended December 31, 2020. The Organization does not expect that the support from these donors/agencies will be lost in the near term.

Approximately 56% of accounts and grants receivable at December 31, 2019 was from two major grantors. Six donors accounted for 71% of donations and grants (excluding in-kind donations) to the Organization in the year ended December 31, 2019. The Organization does not expect that the support from these donors/agencies will be lost in the near term.

With summarized comparative financial information for the year ended December 31, 2019

Note 4 – IN-KIND CONTRIBUTIONS

In-kind contributions are recorded as revenue and expense in the same fiscal period. In-kind contributions were as follows for the years ended December 31,:

	2020	2019
Construction Labor	\$ 31,111	107,935
Materials	- 0-	9,556
Other	<u>5,107</u>	23,858
Total	\$ 36,218	141,349

Note 5 – RELATED PARTY TRANSACTIONS

During the years ended December 31, 2020 and 2019, the Organization received grants amounting to zero and \$20,000, respectively from Rebuilding Together, Inc.- the national affiliate and paid dues of \$20,000 in 2020 and \$18,017 in 2019 to the same organization. The organization has no monetary investment in the affiliate or the power to control their operating activities or vice versa.

Note 6 – PROPERTY & EQUIPMENT

Depreciation and amortization expense for the year ended December 31, 2020 and 2019 was \$31,929 and \$30,853, respectively.

Note 7 – LEASE COMMITMENTS

On December 13, 2016 the Organization entered into a seven-year lease for warehouse and office space in Brooklyn, New York, which was to commence in 2017. Future minimum lease payments required under the operation leases are as follows:

Years ending December 31:	
2021	\$ 97,780
2022	100,713
2023	103,735
2024	17,373
2025	- 0 -
Thereafter	<u> </u>
	\$319,601

Total rent expense for the year ended December 31, 2020 and 2019 was \$93,820 and \$93,081, respectively.

With summarized comparative financial information for the year ended December 31, 2019

Note 8 – RETIREMENT PLAN

The Organization sponsors a 401(k) defined contribution plan (the Plan), as defined by the Internal Revenue Code (IRC). The Plan is for the benefit of all qualifying employees and permits voluntary contributions by employees to the allowable maximum, as determined by the IRC. The Organization has a matching program, whereby it contributes up to 4% of employees' salary. The employees are vested in this matching contribution after six months of employment. The Organization's matching contribution to the participant accounts for the years ended December 31, 2020 and 2019 was \$26,776 and \$26,609, respectively.

Note 9 - CONDITIONAL PROMISE TO GIVE

In the year ended December 31, 2020, the Organization received contributions of \$270,000 conditioned on workforce training programs and \$271,651 conditioned on home repair and community revitalization taking place in 2021. The contributions were recorded as a liability (refundable advance) in the Statement of Financial Position.

In the year ended December 31, 2019, the Organization received contributions of \$82,000 conditioned on workforce training programs and \$228,663 conditioned on home repair and community revitalization taking place in 2020. The contributions were recorded as a liability (refundable advance) in the Statement of Financial Position.

Note 10 – BANK CREDIT FACILITIES

During the year ended December 31, 2019, the Organization obtained a line of credit facility from a local bank. The line has since been renewed with an expiration of August 2022. The line has a cap of \$250,000 and has a fixed interest rate of 5.25%. As of December 31, 2020 and 2019, the outstanding balance on this line was \$243,643 and 223,643, respectively.

Note 11- PAYROLL PROTECTION PROGRAM LOAN

In March 2020, the United States Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The Payroll Protection Program (PPP) was part of this legislation. Under the PPP, qualifying small businesses and not-for-profits could apply to receive potentially, forgivable loans (grants) from the Small Business Administration (SBA). During the year ended December 31, 2020, the Organization was approved for such a loan from the SBA in the amount of \$224,780. Subsequent to the enactment of CARES, the SBA opened up a second round of PPP loans, subject to similar provisions as under the original PPP. The Organization received another \$224,780 loan under the program after the close of the current year (on February 12, 2021). The loans are administered by a local bank. The loans are forgivable if at least 60% of the funds are used for payroll related costs and the remaining funds are used for certain other prescribed expenditures (e.g. rent and utilities). The funds must be used for the approved purposes within a twenty-four-week period, starting from the day the loan is funded. PPP loans are forgiven after the borrower has established to the SBA's satisfaction that the loan proceeds were used for appropriate expenditures.

With summarized comparative financial information for the year ended December 31, 2019

Note 11– PAYROLL PROTECTION PROGRAM LOAN (CONTINUED)

As of December 31, 2020, the Organization owed \$224,780 under the PPP loan programs. For any portion of the loan, which is not forgiven, the borrower must pay interest at a rate of 1% per annum and the term of the loan is two years. However, loan payments are deferred for six months. The first PPP loan was forgiven, in full, by the SBA subsequent to the end of the current year. PPP loans that are forgiven are recorded in the statement of activities as grant income (from the federal government). Since the first PPP loan was forgiven before the issuance of these financial statements, the forgiveness of the first PPP loan has been accrued as of December 31, 2020.

Note 12 – AVAILABILITY OF FINANCIAL ASSETS FOR GENERAL EXPENDITURES

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments. Cash, financial assets and liquidity resources available within one year from December 31, 2020 and 2019 are as follows:

Financial Assets Available Within One Year:

	2020	2019
Cash and cash equivalents	\$ 361,006	254,263
Accounts and grants receivable	449,083	707,517
Total	<u>\$ 810,089</u>	961,780
Liquidity resource:		
Line of credit	\$ 6,357	26,357
PPP loan granted after year end	224,780	224,780
Total	<u>\$ 231,137</u>	<u>251,137</u>

Note 13 – SUBSEQUENT EVENTS

In connection with the preparation of financial statements, the Organization evaluated subsequent events from December 31, 2020 through November 15, 2021, which was the date the financial statements were available for issuance and concluded that no additional disclosures are required.